

ROCKINGHAM VNA & HOSPICE

Rockingham VNA & Hospice would like to take this opportunity to once again thank you for your continued support of our organization. We continue to operate in a regulatory and reimbursement environment that challenges our ability to meet the increasing need for Home Care and Hospice services throughout the communities that we serve. We remain committed, despite the challenges outlined below, to providing the services needed by your residents to remain in their homes.

- Medicare reimbursement is expected to decline by approximately 3% in Fiscal Year 2007. This reduction will generate a revenue reduction of approximately \$200,000.
- A nationwide shortage of nurses and therapists has generated a significant challenge for home care agencies to recruit the professionals needed to serve our expanding patient population in a cost effective manner.

RVNA & Hospice management has responded to these challenges by making many operational changes that have streamlined operations and lowered costs without affecting the quality of our patient care services. We are committed to continuing to review all aspects of our operations on an ongoing basis to insure that we optimize the use of our limited resources.

Rockingham VNA & Hospice is sensitive to the increasing financial challenges experienced by the towns we serve and again, have adopted a policy of level funding requests for Fiscal Year 2007. As in the past sixteen years, we respectfully request an allocation of \$5,678 from the Town of Newton. Thank you for your consideration.

SERVICES PROVIDED

The following services were provided to 18 residents for July 1 through September 30, 2006:

• Skilled Visits	123
• Physical Therapy Visits	76
• Occupational Therapy Visits	35
• Speech Therapist Visits	6
• Medical Social Workers	11
• Hospice Visits	6
• Home Health Aide visits	<u>54</u>
Total Clinical Visits	311

Health Promotion Clinic Visits:

• Foot Clinic Visits	24
• Blood Pressure Clinic Visits	1

Rockingham VNA & Hospice thanks Newton residents for their continued support and the privilege to serve your community.

Respectfully submitted,
Mary L. Palmer, Executive Director